



MUSE Inspire Conference exhibitor prospectus

WHAT IS THE MUSE INSPIRE CONFERENCE?

Inspire
The 2020 International MUSE Conference
Washington, DC May 26 - 29

The MUSE Inspire Conference is the premier annual event for MEDITECH users to gather for enthusiastic networking, dynamic educational presentations & demonstrations, engaging speakers, and robust discussions with exhibitors. This is your opportunity to make valuable contacts, develop relationships, and learn more about MEDITECH systems.

The 2020 MUSE Inspire Conference will be staged at the Gaylord National Resort in Washington, DC on May 26-29.



## Why Exhibit?

This is your opportunity to present your products and services to top decision-makers from hundreds of users from hospitals and facilities throughout the United States, Canada, and the United Kingdom!

- Discover new clients and untapped business opportunities. MUSE serves more than 600 MEDITECH facilities. Show them how important your products and services are to their business!
- Network on and off the show floor. Secure new contacts and renew relationships with MEDITECH users all throughout the meeting.
- Succeed! Ask our returning exhibitors about their success in the past years. You are the reason our participants emerge with innovative ideas and solutions to improve their organization's productivity. In turn, you will leave with new customers, fresh leads, and a newfound respect for what MUSE's annual conference can enable your company to accomplish.

# WHO IS WALKING AROUND THE EXHIBIT HALL?

More than 500 users from more than 140 MEDITECH facilities attended the 2019 MUSE Inspire Conference.

#### **Job titles:**









DIRECTOR/MANAGER

INFORMATICIST/NURSE

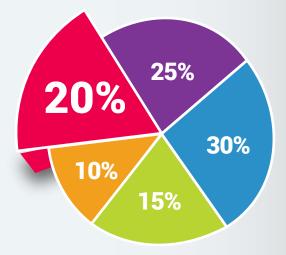
VP/CIO

"The MUSE Conference is the single best opportunity/forum for every MEDITECH client to be able to become informed about OUR market and all that the MEDITECH-at-large vendors and services have to offer to ensure the maximum value of your investments. There is no other single forum more focused on the MEDITECH/Partners and so affordable that one can learn, share and network, and can bring immediate value and benefits to one's organization."

David Rizk, Executive Vice President, Navin Haffty & Associates

### What attendees think ...

Primary objectives for hospital users attending the conference:



Attend educational	presentations	30%
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25%

### Meet with exhibitors 20%

Learn new skills 10%

Other 15%

# WHO IS WALKING AROUND THE EXHIBIT HALL?

### What attendees think ...

Satisfaction scores for the quality of the overall conference:



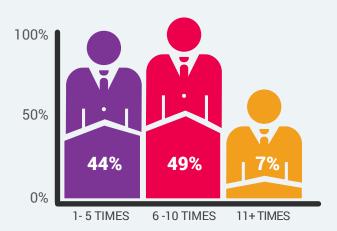
"This year's conference was **even better than last year!**Can't wait to see what's in store for next year!"

Lina Sherrill, Manager Clinical Informatics, LifePoint Health

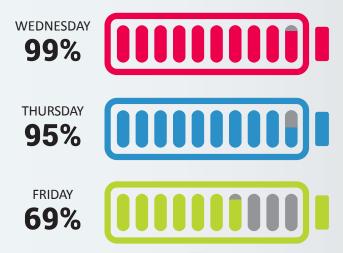


#### Does attendance wane? No!

Number of times the Exhibit Hall was visited:



Days that attendees visited the Exhibit Hall:



# **BECOME** AN EXHIBITOR

Join us in Washington for three days that are guaranteed to propel your company into forward motion. This is your chance to take your business to the next level through the growth of current relationships and the creation of new prospects. The bottom line? Business is happening at the MUSE Inspire Conference!

You must be a MUSE Commercial Member to attend the conference.

Not a member? Visit the MUSE website for details: http://info.museweb.org/Join-MUSE/Commercial-Membership-Information

Check out the International Conference Exhibit Hall on the MUSE website to purchase your booth online.

## Optimize your exhibiting experience ...



#### **MUSEO**

MUSEO is a bingo-like game. Conference attendees visit the booths of participating exhibitors to collect stickers to complete their MUSEO cards. As an exhibitor, you can have your name and logo on one of the MUSEO cards squares simply by donating a prize. Prizes are awarded to the winners at the Closing session.



#### **TWITTER**

Tweet your company promotions via the official MUSE conference account:

Twitter handle: @MUSEweborg Hashtag: #2020MUSE

#### **PRODUCT SHOWCASE**

Highlight your products and/or services specifically during a scheduled Product Showcase session. Visit the MUSE website to submit your presentation online (fee applies)!

"MUSE continues to be a **great resource** of information on healthcare IT. It brings together a wide variety of people from all over - clinical staff, IT, and MEDITECHers - and facilitates collaboration.

Justin Armstrong, Security Architect, MEDITECH

