



[www.summit-healthcare.com](http://www.summit-healthcare.com)

 **SummitHEALTHCARE**  
*Exceptional Solutions, Services & People*



# SUMMIT HEALTHCARE AT A GLANCE

## WHY WE EXIST:

We continuously strive to be a leader in providing integration and automation products and services to the healthcare industry.

## MISSION DRIVERS:

♦ Going the Extra Mile ♦ Commitment to Excellence ♦ Building Partnerships with our Clients ♦ Bringing Systems and Applications Together

## FAST FACTS:

- Established in 1999, Privately Held
- Headquarters in Braintree, MA
- Singular focus on Healthcare
  - Integration, Automation & Business Continuity
  - Products, Solutions and Services
  - **MEDITECH** our primary focus
- 1200+ clients
- 10,000+ Successful Projects Completed
- 22,000+ Interfaces Developed & Delivered
- 25,000+ Scripts/Workflows Developed & Delivered



Catholic Health System  
Fresenius Medical Care  
Kennedy Health System  
WellSpan Health  
Maine Coast Memorial Hospital  
Randolph Health  
The William W. Backus Hospital  
MSHA - Johnson City Specialty Hospital  
CentraState Healthcare System  
PMHA - JC Blair Memorial Hospital  
Palmetto Health Baptist Parkridge  
Albany Medical Center  
LifePoint - Logan Regional Medical Center  
Fresenius Medical Care  
Union Hospital of Cecil County  
East Tennessee Children's Hospital  
Beverly Hospital  
Sturdy Memorial Hospital  
Children's National Medical Center  
LifePoint  
Rochester Regional  
Carolina's HealthCare  
Beaufort Memorial Hospital  
Atrium Health  
LifePoint  
Mercy Medical Center  
Geisinger Jersey Shore Hospital  
South Shore Hospital  
Ohio Health - MedCentral  
Roane Medical Center  
Beebe Healthcare

Stamford Health System  
Commonwealth Health Corporation  
Oneida Healthcare  
PMHA - Punxsutawney Area Hospital  
Alliance Community Hospital  
PMHA - Tyrone Regional Health  
Sentara Albemarle Medical Center  
Firelands Regional Medical Center  
Catholic Health System - Buffalo  
LifePoint - Conemaugh Health System  
Inspira Health  
Laughlin Memorial Hospital  
NYU Winthrop Hospital  
Morehead Memorial Hospital  
Salem Memorial Medical Center  
Newberry County Memorial Hospital  
Harrington Memorial Hospital  
PMHA - Warren Memorial Hospital  
Regional One Health  
Atrium Health - Stanly Regional Medical Center  
PMHA - Fulton County Medical Center  
Valley Presbyterian Hospital  
Williamson Medical Center  
LifePoint - Central Carolina Hospital  
LifePoint - Spring View Hospital  
Blythedale Children's Hospital  
Atrium Health  
Thompson Health  
PMHA - Mount Nittany Medical Center  
Doctors Community Hospital  
Dickenson Community Hospital

Main Line Health - Bryn Mawr Hospital  
Noyes Memorial Hospital  
Norwalk Hospital  
Wellspan Ephrata Community Hospital  
Carteret General Hospital  
Fulton County Health Center  
Wilson Memorial Hospital  
Wayne Memorial Hospital - NC  
LifePoint - Watertown Regional Medical Center  
Franklin Woods Community Hospital  
Nashua Community Hospital  
Carolina's HealthCare  
United Medical Center  
Indiana Path Medical Center  
Livingston Laughlin Regional Medical Center Parkway Campus  
MSHA - Mountain States Health Alliance  
Cayuga Medical Center at Ithaca  
Calvert Health Medical Center  
Palmetto Health Baptist Columbia  
Palmetto Health Richland  
Smyth County Community Hospital  
Kennedy Health - Washington Township  
The Valley Hospital  
St. Mary's Medical Center  
Memorial Sloan - Kettering Cancer Center  
Frederick Memorial Hospital  
St. Lukes Hospital Ohio  
Cape Fear Valley Medical Center

# 1200+ Clients using Summit Healthcare's Technology Internationally

## Bringing People Together. Connecting Data & Connecting Systems.





# We Create Heroes

We make Chief Information Officers and/or Director of Information Systems heroes by solving their healthcare integration issues or by connecting disparate applications and automating workflows which allows for the efficient distribution of data (admissions data, results, orders, etc.).



# Great Products. Comprehensive Solutions. Inclusive Service Offerings.

Enhance workflow and improve patient outcomes. Summit's powerful technology platform with proven industry experience, confirms Summit Healthcare is the smart choice for taking control of your healthcare systems integration and automation needs.



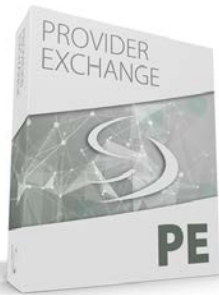
# The Summit Healthcare Product Suite

## Integration & Automation



### Summit Exchange

Delivers standards-based interface support, allowing you to successfully connect disparate systems, gather and normalize data, and streamline connectivity, communication, and data exchange.



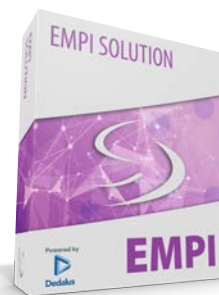
### Summit Provider Exchange

An enhanced bi-directional solution, which simplifies patient registration, inbound orders and outbound results between your acute EHR and ambulatory systems.



### Summit All Access

Secure, fully audited data availability to everyone in your organization, or surrounding healthcare community, with convenient 24/7 access to the data through the web. Uninterrupted access to critical data during an EHR or network downtime.



### Summit EMPI

Provides for a central source of consistent patient identities and demographic data with extended support for multiple identifiers across your ecosystem.



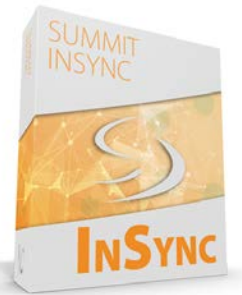
### Summit HealthStore

A single repository for all clinical and administrative data sources across the healthcare enterprise. Retire legacy applications and provide a secure way to seamlessly access data outside your EHR.



### Summit Scripting Toolkit

The most versatile and powerful RPA application available in healthcare. SST provides a cost-effective solution to streamline workflows and increase efficiencies.



### Summit InSync

The market leading solution for dictionary/ domain management through extraction, analysis and synchronization.

PHYSICIAN/  
CLINIC



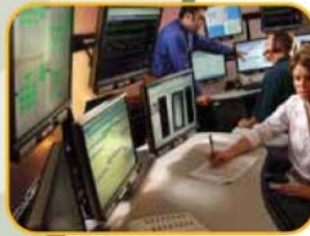
STATE/FEDERAL  
REPORTING



EMERGENCY/  
URGENT CARE



HIE/RHIO



TELEHEALTH



PATIENT PORTAL

# The Summit Interoperability Platform

# Sampling of Vendors We've Integrated With...

- ✓ MEDITECH
- ✓ McKesson
- ✓ Epic
- ✓ Cerner
- ✓ Allscripts
- ✓ eClinicalWorks
- ✓ Pyxis
- ✓ Omnicell
- ✓ MEDHOST
- ✓ Picis
- ✓ Siemens
- ✓ MedQuist
- ✓ GE Healthcare
- ✓ Nuance
- ✓ Philips
- ✓ Quadramed
- ✓ Quest Diagnostics
- ✓ NextGen
- ✓ Fuji
- ✓ PenRad
- ✓ SpaceLabs Healthcare
- ✓ Stinger
- ✓ Transcend
- ✓ Mayo Medical Laboratories
- ✓ Welch Allyn
- ✓ And 100's more...



**MEDITECH**



**NextGen**



*eClinicalWorks*

**MEDENT**







## We Care About Our Clients Success

We are always listening and evolving to meet the current and future needs of our clients. Listening to client challenges and working with them to develop solutions that best fit their needs is our top priority. ***We don't believe in "off-the-shelf" solutions!***



A man and a woman are sitting at a wooden table in a modern office setting. The man, on the right, is wearing a light blue button-down shirt and is looking towards the woman while smiling. He has a black laptop open in front of him. The woman, on the left, has blonde hair and is wearing a dark top. She is holding a pen and writing in a spiral notebook. The background is slightly blurred, showing office shelves and a window with natural light.

# Our Client Commitment - We go the Extra Mile!

24/7 Support Team

Managed Services/Outsourcing Options

On-going Education Sessions & Drop In Classes via the web

Client Portal with Additional Educational Documentation and Tools

Webcasts, Case Studies, CIO Roundtables & Forums

# Professional Service Offerings

Our Professional Services team is committed to helping all of our clients get the most out of their technology investments. We want to be the vendor partner hospitals rely on when they don't have the resources or support in-house to accomplish all their integration and automation goals.







# People Are Our Most Important Asset

Summit Healthcare is comprised of a team of healthcare professionals that enjoy what they do, who they do it for and why. Employee appreciation events, special outings, and company meetings are frequently experienced by the staff at Summit Healthcare and directly translate to a fun, productive and cohesive team that produces mutual accountability, trust and cooperation on all fronts.

# IT'S ABOUT THE CULTURE

Beach Outings  
Beer & Wine Tasting  
Birthday Celebrations  
Boston Sports Events  
Charity Work  
Coaching & Training  
5K & 10K Runs  
Family First  
Flexibility & Life Balance  
Friendsgiving  
Golf & Bowling  
Halloween Party  
Kids Days  
Poker Nights  
Trust & Respect  
Tuition Benefit  
Work Hard | Play Hard

• Flexibility • Celebrations • Respect • Laughter • Traditions • Learning •

Golf • Halloween Party • Charity Work • Bowling • Trivia • Friendsgiving

Sports • Kids Days • Wine Tasting • Birthdays • Poker • Tuition • 5K Run

**WE ARE COMMITTED TO THE  
HIGHEST QUALITY WORK**

**WITH THE VERY BEST  
PEOPLE**

**LOVING LIFE AND PUTTING  
FAMILY FIRST**

**WORKING HARD WHILE HAVING  
FUN**

 **SummitHEALTHCARE**

• Beer • Beach Outing • Life Balance • Trust • Customer Focus • Good Food •



# Summit Healthcare

**Jim McKinnon**  
President

[jmckinnon@summit-healthcare.com](mailto:jmckinnon@summit-healthcare.com)

**Ted Rossi**  
CEO/Founder

[trossi@summit-healthcare.com](mailto:trossi@summit-healthcare.com)